



Virtual Commercial Package Basics Workshop

P&C Learning and Development

Does writing a Commercial Package Policy seem complex? Attend this virtual workshop to become more comfortable writing these types of risks.

This workshop will provide you a detailed review of major Commercial Package Policy coverages and common endorsements.

What's in it for you?

- This virtual training is 3-hours a day for 3 days (Tuesday, Wednesday, Thursday), allowing you to still manage your business.
- Increase knowledge in the following areas:
 - Commercial Property
 - Business Income
 - Crime
 - Commercial Inland Marine
 - Commercial General Liability
 - Commercial Umbrella
 - Endorsements
- Apply what you learn through a contractor's case study to apply:
 - risk appropriate coverages and endorsements
 - calculate business income and payroll

More Benefits

Continuing Education credit(s) may be available depending on your state.

In order to receive your credit hours, you must:

- attend all three days
- answer polling questions each day

Who May Attend?

Property & Casualty licensed agents. Recommended for learners who have attended a Businessowners Fundamentals workshop or producers who have 2+ years of commercial sales experience prior to attending.

Enrollment Details

There is no cost to attend this virtual workshop, however Continuing Education credit will be charged a \$20 fee*

Click the course dates below to register

[February 7th-9th, 2023 1PM ET](#)

[June 6th-8th, 2023 10AM ET](#)

Additional workshops for 2023 are scheduled

Continuing Education credit processed by The Nationwide Academy will be charged a \$20 service fee to be deducted from the primary agency number provided on the registration form

For questions, Contact P&C Learning and Development
salestraining@nationwide.com